

New partnership: Daikin signs commercial agreement with Belgian ventilation equipment manufacturer DUCO

- **Daikin and the Belgian ventilation specialist DUCO share a common purpose in assuring healthy indoor living environments.**
- **Daikin will distribute DUCO's residential ventilation units in its European sales territory. The first DUCO products in Daikin's commercial offer will be the Centralized Heat Recovery Ventilation (CHRV) units.**
- **The DUCO units allow Daikin to expand its portfolio for residential applications. Heating, cooling, ventilation and air purification will be offered as one indoor air management ecosystem at home.**

Centralized heat recovery integrated in Daikin's residential heating and cooling offer

Brussels, July 2021 – Daikin Europe N.V. is leader in the air conditioning, heating, ventilation and refrigeration business in the EMEA region. The agreement allows Daikin to include DUCO's Centralized Heat Recovery Ventilation units in its own product line-up for the residential segment. This range extension consists of the *DucoBox Energy Premium*, made for the high-end segment, and the *DucoBox Energy Comfort*, specifically designed for larger building projects.

What are the benefits?

- DUCO's Centralized Heat Recovery Ventilation (CHRV) is one of the most energy efficient residential ventilation technologies on the market.
- It recuperates up to 90 % of the heat of the air that is extracted.
- The units are equally high performing on indoor air quality management.
- Equipped with sensors, they control the level of CO₂ and humidity in a room in an automated way. Fresh air supply happens only when needed and in the most energy efficient way.

Daikin provides total solution for residential applications

As a specialist in managing the air people live in, Daikin sees it as its mission to provide innovative solutions for high quality indoor air. For the residential segment, it manufactures and sells air



conditioning units, air-to-water heat pumps and air purifiers. Daikin's extended network of professional customers across Europe will now be able to include DUCO's CHRV range to that product line up, together with a complete range of accessories for ducting. This allows them to provide a one-stop-shop solution in residential projects and installations.

"This collaboration is the perfect occasion for Daikin to further develop its residential business pillar. The ventilation sector is expected to grow strongly in the coming years. Pushed by the COVID-19 pandemic, people are more aware of the need for good ventilation for a healthy indoor environment. When they build or renovate their home, ventilation has become top of mind next to other basics such as heating and cooling", says **Anthony Dimou, General Manager of Sales in Daikin Europe**. "It is important for us to offer customers complete solutions. By combining our heat pumps with DUCO ventilation solutions that use heat recovery, we can offer to our end-customers an energy efficient eco-system for optimal heating, heat recovery and ventilation."

DUCO CEO Luc Renson also speaks of a great partnership: "As a multinational company, active across Europe, Daikin Europe N.V. is an ideal partner for us to market our ventilation systems on a larger scale and thereby strengthening our European ambitions. We are delighted that Daikin has chosen DUCO products to further expand their residential offering. Both companies share the same quality-DNA and we are looking forward to offering our ground-breaking demand-driven ventilation solutions to Daikin customers across Europe", says Renson.

Pictures

Group Pictures from left to right: Dirk Slagmulder, Sales Director DUCO, Luc Renson, CEO DUCO, Patrick Crombez, General Manager Heating and Renewables at Daikin Europe, Anthony Dimou, General Manager Sales at Daikin Europe. Copyrights Daikin

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Additional Information

About Daikin

We care for the air. We deploy our years of experience in air conditioning and our passion for innovative technologies to make the air that we live in the best possible air. And we want to do that while caring for the environment and protecting future generations. By 2050 Daikin aims to be carbon neutral in all its actions and the products and solutions it sells. That is our mission at Daikin.

Daikin Europe N.V.

Daikin Europe N.V. is a subsidiary of Daikin Industries Ltd. and a major European producer of air conditioners, heat pumps, air purifiers and refrigeration equipment, with approximately 13.000 employees across 24 EMEA affiliates. It has 14 major manufacturing facilities based in Belgium, the Czech Republic, Germany, Italy, Spain, Turkey, Austria and the UK. The headquarters of the Daikin Europe Group are in Belgium, with offices in Ostend, Ghent and Brussels. The company was established in 1973. Daikin employs 2.171 employees on Belgian territory.

Market leader for heat pump technology in Europe

With over 90 years of experience in the heating and air conditioning industry, Daikin is the market leader in heat pump technology. The company is well known for the Daikin VRV for commercial applications and the Daikin Altherma series for private heating applications. Over 85% of the devices for the European market are also produced in Europe.

Total HVAC and Refrigeration Solution provider

Daikin's broad product portfolio allows for tailor-made solutions to all customer's needs relating to Heating, Ventilation, Air Conditioning, Air Purification and Refrigeration. In recent years, Daikin has complemented its product portfolio and greatly expanded its market presence in Europe in heat pump technology, as well as commercial and industrial refrigeration. In 2016, Daikin Europe N.V. acquired Zanotti S.p.A., the Italian manufacturer of industrial and transport refrigeration. In February 2018, Tewis Smart Systems S.L. joined the group. Tewis is one of the leading companies in Spain for standardized and customer-specific refrigeration solutions, including CO2 solutions. At the beginning of 2019, Daikin Europe N.V. acquired the Austrian refrigeration company AHT.

About Daikin Industries Ltd.

Daikin Industries Ltd. based in Osaka, Japan, employs around 80,000 people worldwide and achieved sales of around 18,45 billion euros in financial year 2020 (April 20 – March 21). The company is the global market leader for heat pump and air conditioning systems, as well as air filtration. Daikin Industries Ltd. is the only air conditioning manufacturer in the world that develops and produces all important components such as refrigerants, compressors and electronics in-house.

More information can be found on www.daikin.eu and on www.daikin.com.

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About DUCO

DUCO, Home of Oxygen

DUCO ventilation & Sun Control' was founded in 1991 and is located in an ultra-modern industrial facility of 101,000 m² in Veurne (Belgium) where 250 people are employed. DUCO is situated along the E40 Ostend-Calais motorway. The company has grown into a key European player and trendsetter in the field of natural ventilation, mechanical ventilation and solar shading systems, which guarantee a healthy, comfortable and energy-efficient indoor climate.

DUCO Ventilation & Sun Control provides every building with a healthy supply of oxygen. With a comprehensive range of innovative natural and mechanical ventilation systems, either combined with external solar shading or otherwise, DUCO offers the ultimate guarantee of a healthy and comfortable indoor climate. The occupant's health is, therefore, central to DUCO. A well thought-out combination of basic ventilation, mechanical extraction, purge ventilation and solar shading ensures optimum air quality. DUCO provides an innovative solution for residential buildings, offices, schools or care centres where everyone feels at home.

